



Brightwater is one of New Zealand's leading engineering providers offering engineering solutions across several sectors, industrial maintenance and Manufactured Products throughout New Zealand and Australia. With a focus on delivering value to the Resources, Industrial Energy, Quarry and Minerals, Wood and Forestry and Water Treatment sectors we are currently looking for skilled professionals in the following roles to assist in delivering our business model including the successful execution of several large scale projects This includes the following role:

Sales Engineer

- Auckland Based
- Technical Sales Role

This exciting new role will report to the National Sales Manager and be accountable for the delivery of Electrical and Automation sales into our Auckland based Electrical and Automation team. Whilst Electrical and Automation Engineering will be a key focus the role will also develop and build networks and a client base in the Upper North Island that will provide the opportunity for mechanical engineering solutions to be delivered into this market. The ability to build long standing relationships through demonstrated technical capability will be pivotal to the success of this challenging autonomous role.

Along with the above the successful candidate will possess the following skills and experience:

- Preferably hold a tertiary qualification in Mechanical Engineering or equivalent
- Excellent interpersonal skills and the ability to establish and build on working relationships effectively
- Demonstrated technical, commercial and sales acumen relevant to the position
- A record of achievement in delivering the sale of robust technical solutions
- Strong listening and influence skills backed by the technical capability to gain client satisfaction

Please quote "SE" when applying for this role

All applications will be treated in the strictest confidence.

Send your application quoting the relevant reference to careers@brightwater.co.nz. For more information contact Dylan Adams, HR Manager on 03 543 5300. All applications close at 5.00pm, Wednesday 26th June 2013.